

# User Guide for Microsoft Dynamics 365 Business Central

Product: SD Intelli Pricing

Release: D365 BC V24+

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# 2 Getting Started

In standard Microsoft Dynamics 365 Business Central you have the following Sale Types for Sales Prices: Customer; Customer Price Group; All Customers; and Campaign. Microsoft Dynamics 365 Business Central uses the Find Best Price principle and returns the lowest price found.

For those situations where you have fixed price agreements with customers - you need to be able to "turn off" the Find Best Price functionality in standard Microsoft Dynamics 365 Business Central. SD Intelli Pricing allows you to turn off the Find Best Price functionality and use the pricing as defined in your fixed price agreements.

When you initially install SD Intelli Pricing, the Pricing Method is always set to use the standard Microsoft Dynamics 365 Business Central pricing functionality. This allows you to continue using the Microsoft Dynamics 365 Business Central pricing functionality and gives you time to setup your prices in the Price Groups in the SD Intelli Pricing before turning the Multi-Group Pricing functionality on.

In SD Intelli Pricing, you create Price Groups, add items to the Price Groups, and grant customers access to the Price Groups. There is no global price book or price group in SD Intelli Pricing - you associate or link the Price Group to a customer(s). Price Groups are defined in SD Intelli Pricing as either 1-Standard (Normal Price Group), 2-Contract (Contract Price Group), 3-Listed (Listed Price Group), 4-Promotions or 5-Levies.

If a customer has been linked to a Listed Price Group, then only the items on the Listed Price Group can be added to a sales line. The price on the sales line defaults to that from the Listed Price Group and cannot be modified.

If two prices are found for an item, one price from a Price Group of Type 1-Standard and another from a Price Group of Type 2-Contract, the contract price is always used. Within the Price Groups, SD Intelli Pricing will always find the lowest price for the item.

You can set up Promotions (BOGOF or BANDED) and Levies in SD Intelli Pricing and the promotions and levies are auto inserted as a line into the sales lines.





# 3 Installing SD Intelli Pricing

**SD Intelli Pricing**, is available to download from AppSource or you can install the app from within Business Central using Extension Marketplace.

The **Allow HttpClient Requests** option is automatically enabled on install of SD Intelli Pricing. Switching on the **Allow HttpClient Requests** option for SD Intelli Pricing in **Extension Management** allows SD Intelli Pricing to call an API that sends and returns licence key information to activate the product licence and to call GitHub to import sample data for the product.

#### 3.1 Security Setup

We have provided the following permission sets for SD Intelli Pricing: SD IP ADMIN, SD IP USER and SD IP VIEW (*Figure 3-1*).

Permission Set Lookup		
	sdy	×
Permission Set †	Name	Extension Name
→ <u>SDY IP ADMIN</u>	SD Intelli Pricing - Admin	SD Intelli Pricing
SDY IP USER	SD Intelli Pricing - User	SD Intelli Pricing
SDY IP VIEW	SD Intelli Pricing - View	SD Intelli Pricing

Figure 3-1

We have also created extensions on the following standard Microsoft Dynamics 365 Business Central Permissions:

- Exten. Mgt. Admin includes SDY IP ADMIN permissions.
- D365 BUS FULL ACCESS includes SDY IP USER permissions.
- D365 BASIC includes SDY IP VIEW permissions.





#### 3.2 Choosing the SD Intelli Pricing Role

1. From your Dynamics 365 Business Central Web Client, in the app bar, select the **Settings** icon and then select **My Settings** (*Figure 3-2*).

						Q	Ω	Ô	?	0
nventory v Posted Documents v Setup & Exten	sions∨ ≡				Person	nalise				- 1
ales Journals Cash Receipt Journals Transfer Ord	lers				Design	n				- 1
					My Set	ttings				
	ACTIONS					any infor	mation			
	+ Sales Ouote	+ Sales Order	+ Sales Credit Memo	→ Sales →	His					d,

Figure 3-2

2. In the My Settings page, on the Role field, select the AssistEdit icon (Figure 3-3).

Edit - My Settings		2 X
Role	Business Manager	
Company	CRONUS International Ltd.	
Work Date	26/01/2023	Ē
Region	English (United Kingdom)	



3. You should see **SD Intelli Pricing** in the list of Roles (*Figure 3-4*).

Availabl	e Roles 🗢 🗸	ł
	Display Name	
$\rightarrow$	SD Intelli Pricing	
	SD BI Inventory Cockpit	
	Company Hub	
	Accountant	
	Accounts Receivable Administrator	



4. Choose SD Intelli Pricing and click OK.





5. The **SD Intelli Pricing** Role should now be displayed in the **Role** field (*Figure 3-5*).

Edit - My Settings	Z	$\times$
Role	Business Manager	
Company	CRONUS International Ltd.	
Work Date	26/01/2023	
Region	English (United Kingdom)	
Language	English (United Kingdom)	
Time Zone	(UTC+00:00) Dublin, Edinburgh, Lisbon, L	
Notifications	Change when I receive notifications.	
Teaching Tins		_

Figure 3-5

#### 3.3 Accessing the SD Intelli Pricing Pages

Use the **Tell Me** to search for SD Intelli Pricing pages. Begin typing **SD** or **Intelli** to see a list of the SD Intelli Pricing pages (*Figure 3-6*).

sd intelli		
Go to Pages and Tasks	Show	less (3)
> SD Intelli Pricing Activities	Lists	
> SD Intelli Pricing Role Centre	Tasks	
> SD Intelli Pricing Price Checker	Tasks	
> SD Intelli Pricing Unused Prices	Tasks	
> SD Intelli Pricing Expiring Prices	Tasks	
> SD Intelli Pricing Price Group Link	Lists	
> SD Intelli Pricing Price Group List	Lists	
> SD Intelli Pricing Price Group Line	Lists	

Figure 3-6





#### 3.4 Bookmarking the SD Intelli Pricing Activities to Your Role Centre

For easy access to SD Intelli Pricing, you can bookmark the SD Intelli Pricing Activities page to your default Role Centre.

Search for **SD Intelli Pricing Activities** in the Tell Me and choose the Book Mark action to the right of the result (*Figure 3-7*).

		All Repo	orts 🛛 🚍		Tell me what you want to do	2 ×	
	Price Groups Group Links Price Worksheet Sales Orde SD Intelli Pricing Activities			les Orde	sd intelli		
					Go to Pages and Tasks	Show all (14)	
	Pricing Cockpit				> SD Intelli Pricing Setup	Administration	
	Active Price Groups	Inactive Price Groups	Prices unused (5 days+)	Prices 30 day	> SD Intelli Pricing Activities	Tasks 🖑 🏾	0
	7	2	6	0	> SD Intelli Pricing Role Centre	Tasks	Price Checker
	>		>	>	Go to Reports and Analysis	Show all (10)	
	_				E SD Intelli Pricing Price List	Reports and Analysis	
					E SD Intelli Pricing Price Group	Reports and Analysis	
	Back to top				SD Intelli Pricing Close Price Lines	Reports and Analysis	
					Search for 'sd intelli '		
					📓 Search company data		
					⑦ Search Help		
					Didn't find what you were looking for? Try exploring	pages or exploring reports	

Figure 3-7

The SD Intelli Pricing Activities is now available in the navigation menu on your Role Centre *(Figure 3-8)*.

Posted Documents         Sales Documents         Reminder Documents         Rep           Customers         Balance         Sales Orders         Sales Invoices         Sales Return Orders         SD Intelli Pricing Activitie	orts∨   All Reports   ≡	
Headline	Actions	
	> Create Customer	> Payn
Want to learn more about	> Register Customer Payments	> Gene
Duraina and Caratura 12	> Create Sales Documents	> Find
Business Central?	> Create Reminder	> Gen
	> Direct Debit Collections	> Sale
0.00	> Cash Receipt Journal	E Exce
 Accounts Passivables Overview		

Figure 3-8





#### 3.5 Activating the SD Intelli Pricing Licence

To use SD Intelli Pricing, you must activate the licence.

1. From the **Tell Me**, search for and select the **SD Intelli Pricing Setup** card. When the **SD Intelli Pricing Setup** opens, you are prompted that "Your license is invalid." Choose **OK** (*Figure 3-9*).



Figure 3-9

2. You are then prompted that "Your SD Intelli Pricing license needs to be validated." Choose **Yes** (*Figure 3-10*).

?	Your SD Intelli Pricing license needs to be validated.
	In order to activate the product you must firstly enable the Allow HttpClient Requests option in the Extension Settings page for SD Intelli Pricing.
	Yes No



3. You will then see the **Activate your product** page.





#### 3.5.1 Activating the SD Intelli Pricing Licence with a Free Trial

If you have not received a Product Key from Simply Dynamics Ltd. and want to avail of a 30 day free trial:

 In the Activate your Product page (Figure 3-11) Enter your company name in Company Name Enter your company email in Email. Choose Free Trial

Shop	cs		
Company Name	*		
Email · · · · · · ·	*		
Product Key			
Valid	••••••		
License Type			
Expiry Date			
		expired and the product nics for a new Product Ke	
	Free Trial	Request Subscription	Activate

Figure 3-11

2. Choose **Yes** to activate your free trial (*Figure 3-12*).

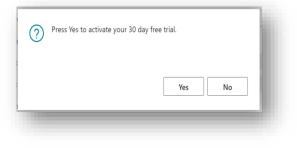


Figure 3-12





3. The **Activate your product page** will update to display a message that the activation was successful. The expiry date will depend on the date that you activated your free trial (*Figure 3-13*).

Shố	<mark>amics</mark> စို		
Company Nar	ne ·····		
Email · · · · ·			
Product Key			
Valid · · · · ·			
License Type		· · · trial	
Expiry Date		18/07/2021	
	Your license expir	ense is valid and entitles you to in res on 7/18/2021. Your maintenar	
	Free Trial	Finish Back Reque	st Subscription

Figure 3-13

- 4. Choose **Finish** to exit the page.
- 5. When your Free Trial has expired, choose **Request Subscription** to request a Product Key from Simply Dynamics.





#### 3.5.2 Activating the SD Intelli Pricing Licence with a Product Key

If you have received a Product Key from Simply Dynamics Ltd.:

 In the Activate your Product page (Figure 3-14): Enter your company name in Company Name Enter your company email in Email.

Paste the supplied product key into the **Product Key** field. **Tab off the Product Key** field to validate the contents of the field and to enable the Activate key. Choose Activate.

Activate your p	roduct		2 ×	
Dynamics Shop				I
Company Name				I
Email · · · · · · · · · · · ·				
Product Key				
Valid · · · · · · · · · · · · · · · · · · ·				I
License Type				
Expiry Date				C
	100			1
	Free Trial	Request Subscription	Activate	
				_

Figure 3-14

2. The **Activate your product** page will update to display a message that the activation was successful. The expiry date will depend on the date that your subscription licence will expire.





#### 3.6 Setup and Configuration

#### 3.6.1 SD Intelli Pricing Assisted Setup

You can easily import default setup for SD Intelli Pricing using the **Assisted Setup** Action on the **SD Intelli Pricing Setup** page. From the menu choose the **Home** group, and then **Assisted Setup** action (*Figure 3-15*).

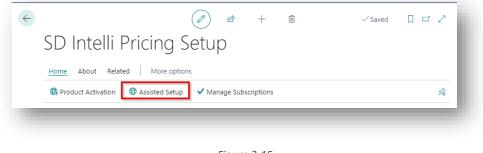
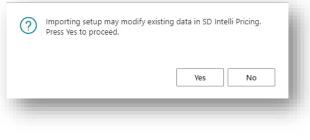


Figure 3-15

1. You are prompted as per the below. Choose **Yes** if this is your first time to use SD Intelli Pricing and you have not already created any setup data (*Figure 3-16*).





2. You are prompted again, choose **Yes.** You will see a message that the default setup has imported. Choose **OK** (*Figure 3-17*).



Figure 3-17





# 4 Understanding SD Intelli Pricing

As mentioned above, in standard Microsoft Dynamics 365 Business Central you have the following Sale Types for Sales Prices: Customer; Customer Price Group; All Customers; and Campaign. Microsoft Dynamics 365 Business Central uses the Find Best Price principle and returns the lowest price found.

For those situations where you have fixed price agreements with customers - you need to be able to "turn off" the Find Best Price functionality in standard Microsoft Dynamics 365 Business Central. SD Intelli Pricing allows you to "turn off" the Find Best Price functionality and use the pricing defined in your fixed price agreements.

When you initially install SD Intelli Pricing, the Pricing Method is always set to use the standard Microsoft Dynamics 365 Business Central pricing functionality. This allows you to continue using the standard Microsoft Dynamics 365 Business Central functionality and gives you time to setup your prices in the Price Groups in the Multi-Group Pricing Module before turning the Multi-Group Pricing functionality on.

#### 4.1 Price Groups and Price Group Links

In SD Intelli Pricing, you create Price Groups, add items to the Price Groups, and grant customers access to the Price Groups. There is no global price book, or price group, in SD Intelli Pricing - you associate or link the Price Group to a customer(s).

Price Groups are defined in SD Intelli Pricing as either 1-Standard (Normal Price Group), 2-Contract (Contract Price Group), 3-Listed (Listed Price Group), 4-Promotions or 5-Levies.

If a customer has been linked to a Listed Price Group, then only the items on the Listed Price Group can be added to a Sales Line. Users are prevented from adding items to the Sales Line that are not defined on the Listed Price Group. The price on the sales line defaults to that from the Listed Price Book and cannot be modified.





If two prices are found for an item, one price from a price group of Level 1-Standard and another from a price group of Level 2-Contract, the contract price is always used. Within the price groups SD Intelli Pricing will always find the lowest price for the Item.

If an item is not on the Price Group Lines of any Price Group, and if you have Default to Item Unit Price selected in the Setup, it will select Unit Price from the Item Card. If you do not have Default to Item Unit Price selected in the Setup and the item is not on the Price Group Lines of any Price Group, then when a Sales Line is entered, the Price remains blank.

You can set up Promotions and Levies using Price Groups and setting the Level to 4–Promotion or 5–Levies.

#### 4.2 The Price Group Worksheet

The Price Group Worksheet provides a convenient way to manage, adjust and update your prices that have been setup in the Price Group Lines.





## 5 Using SD Intelli Pricing

#### 5.1 The SD Intelli Pricing Setup

The **SD Intelli Pricing Setup** card is accessed from the **SD Intelli Pricing Role Centre**, by selecting the **Setup** action, or, by searching for **SD Intelli Pricing Setup** in the **Tell Me**.

In the **SD Intelli Pricing Setup** page, expand the **General** FastTab. The **General** FastTab contains the following global settings for SD Intelli Pricing (*Figure 5-1*):

			√ Saved	
SD Intelli Pricing	Setup			
Process About Related				
roduct Activation 🛛 🌐 Assisted Setu	p			۶
General				
General Pricing Method	~	Default to Item Unit F		

Figure 5-1

• Pricing Method - Specifies the Pricing Method to be used. Options are Standard, Multi-Group.

**Standard** - Use the standard Microsoft Dynamics 365 Business Central pricing functionality.

**Multi-Group** - Use the SD Intelli Pricing Multi-Group pricing functionality.

Selecting Multi-Group turns the SD Intelli Pricing Multi-Group pricing functionality on and the standard Microsoft Dynamics 365 Business Central pricing off. This allows users time to set up their prices in SD Intelli Pricing before the standard Microsoft Dynamics 365 Business Central pricing is turned off.

• Allow Open Ended Groups - Select this option if you want to set up your Price Groups without having to specify an Ending Date. If this option is not selected, then you must specify an Ending Date when you create a Price Group.





• **Default to Item Unit Price** - Select this option if you want to use the Unit Price from the Item Card where no price is found for the item in the Multi-Group pricing agreements.

The **Price Groups** FastTab contains the following settings that default on to the Price Group header when a new Price Group is created (*Figure 5-2*):

SD Intelli Pricing S	etup			
Process About Related				
roduct Activation 🛛 🌐 Assisted Setup				;
General >				Multi-Group
Price Groups				
Max Date Range in D	31	Default Take Effect D	ate 1-Order Date	~



- Max Date Range in Days Enter the Max Date Range (expressed in days) for which you do not want the Price Groups Date Range to exceed. If this field is left blank, the Starting Date or Ending Date of the Price Groups will not be restricted.
- Default Take Effect Date Select the value that you want the Take Effect Date on your Price Groups to default to. Options are **1-Order Date**, **2-Document Date**, **3-Requested** Delivery Date, and **4-Shipment Date**.

**1-Order Date** - price determined by the Order Date on the document.

**2-Document Date** - price determined by the Document Date on the document.

**3-Requested Delivery Date** - price determined by the date received into your customer's site.

**4-Shipment Date** - price determined by the date the item leaves your warehouse.





In the Price Group Control FastTab (Figure 5-3):

Def. Price Includes VAT	Def. Allow Invoice	Disc. · ·	
Def. VAT Bus. Posting	→ Def. Allow Line Di	sc	
	Def. Allow Campa	ign · · · · •	



- **Def. Price Includes VAT** Select this option if you want the Price Includes VAT to default to yes when setting up a Price Group.
- **Def. VAT Bus. Posting Gr.** Select this option if you want the VAT Bus. Posting Gr. (Price) to default to yes when setting up a Price Group.
- **Def. Allow Invoice Disc.** Select this option if you want the Allow Line Disc. to default to yes when setting up a Price Group.
- **Def. Allow Line Disc.** Select this option if you want the Allow Line Disc. to default to yes when setting up a Price Group.
- **Def. Allow Campaign** Select this option if you want the Allow Campaign to default to yes when setting up a Price Group.

In the **KPIs** FastTab (*Figure 5-4*) there are flowfield counts of the various setup tables in SD Intelli Pricing:

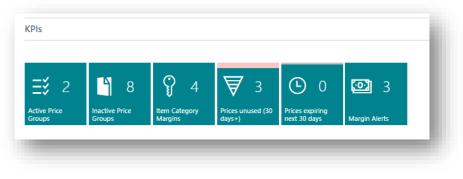


Figure 5-4





#### 5.2 The Price Group List

The **SD Intelli Pricing Price Group List** is accessed from the **SD Intelli Pricing Role Centre**, by drilling through on the **Active Books** cue in the SD Intelli Pricing activity group, or, by searching for the **SD Intelli Pricing Price Group List** in the **Tell Me**.

The **SD Intelli Pricing Price Group List** is a list of the Price Groups that have been setup in SD Intelli Pricing (*Figure 5-5*):

Øb v S	Э Е,	+ New Manage	Home Reports	More options		
<b>∦<sup>#</sup></b> Setup						
Code 1		Description	Level	Enabled <b>T</b>	Starting Date	Ending Date
1-STD		Standard Price Group	1-Standard		01/01/2024	31/12/202
2-CNT	÷	Contract Price Group	2-Contract		01/01/2024	31/12/202
3-LST		Listed Price Group	3-Listed		01/01/2024	31/12/202
4-PRM		Promotions Price Group	4-Promotions		01/01/2024	31/12/202
5-LVY		Levies Price Group	5-Levies		01/01/2024	31/12/202

Figure 5-5

The following actions are available in the **New** and **Manage** group in the **SD Intelli Pricing Price Group List** (*Figure 5-6*):

$\leftarrow$	Active Price Groups					
	$\wp$ Search + New	Manage	Process	Reports	🖽 Open in Excel	L
	🖍 Edit 🛛 🗟 View	<u> Î</u> Delete				ı
-		_	-	-		 ð

Figure 5-6

- **New** Choose this action to create a new Price Group. This will open the Price Group card.
- Edit Choose this action to edit an already created Price Group. This will open the Price Group card.





#### 5.3 The Price Group Card

The **SD Intelli Pricing Price Group Card** displays the following fields in the **General** FastTab (*Figure 5-7*):

LISTED · Listed		
Add Customers to Group III Take Effect Dates	More options	
General		
Code · · · · · · LISTED	Level	Allow Invoice Disc.
Description	Enabled · · · · · · · · · · · · · · · · · · ·	Allow Line Disc.
	Price Includes VAT · · · · · · ·	Allow Campaign

Figure 5-7

- **Code** A unique code that identifies the Price Group.
- **Description** A user defined description of the Price Group.
- Level Select from a list of levels to define whether the Price Group is a Standard Price Group, a Contract Price Group, a Listed Price Group, a Promotion Price Group, or a Levies Price Group. Options are 1–Standard, 2–Contract, 3–Listed, 4-Promotions, 5-Levies.

If a customer has been linked to a Listed Price Group, then only the items on the Listed Price Group can be added to a Sales Line. Users are prevented from adding items to the Sales Line that are not defined on the Listed Price Group. The price on the sales line defaults to that from the Listed Price Book and cannot be modified.

When searching for a price, the Multi-Group functionality in SD Intelli Pricing will return a price from a Price Group at the higher Level of 3–Listed, if prices are found in Price Groups of Levels 1–Standard, 2–Contract and 3–Listed.

In SD Intelli Pricing, Contract pricing overrides Standard pricing.

- Enabled Select this checkbox to enable the Price Group.
- **Price Includes VAT** Specifies if the prices entered for the Price Group Include VAT. The initial value of the Price Includes VAT field defaults to the value of the Def. Price Includes VAT field in the Price Group Setup.





- Allow Invoice Disc. Specifies if the prices entered for the Price Group allow an Invoice Discount. The initial value of the Allow Invoice Disc. defaults to the value of the Def. Allow Invoice Disc. field in the Price Group Setup.
- Allow Line Disc. Specifies if the prices entered for the Price Group allow a Line Discount. The initial value of the Allow Line Disc defaults to the value of the Def. Allow Line Disc. field in the Price Group Setup.
- Allow Campaign Specifies if the prices entered for the Price Group Allow Campaign. The initial value of the Allow Campaign defaults to the value of the Def. Allow Campaign field in the Price Group Setup.
- Insert Promotion Comment Applicable if the Price Group is Level 4–Promotions. Choose to insert a promotion comment on the sales line if the promoted item meets the criteria for a free item.
- **Insert Levy Comment** Applicable if the Price Group is Level 5–Levies. Choose to insert a levy comment on the sales line if the item meets the criteria for a levy.

The following fields exist in the **Dates** FastTab (*Figure 5-8*):

Max Date Range in D		Currency Code	$\sim$
Starting Date · · · · · · 01/01/2024	Ē	VAT Bus. Posting Gr. (	$\sim$
Ending Date	Ē		



- Max Date Range in Days Enter the Max Date Range (expressed in days) that you do not want the Price Group Date Range to exceed.
- Starting Date Enter a Starting Date from which the Price Group will apply.
- Ending Date Enter an Ending Date up to which the Price Group will apply.
- **Currency Code** Enter the Currency Code for the Price Group. Choose from a list of existing Currency Codes.
- VAT. Bus. Posting Gr. (Price) Specifies the VAT. Bus. Posting Group for the Price Group. The initial value of the VAT. Bus. Posting Gr. (Price) defaults to the value of the Def. VAT Bus. Posting Gr. field in the Price Group Setup.





#### 5.3.1 1–Standard, 2–Contract, or 3–Listed

If the Price Group Level is **1–Standard**, **2–Contract**, or **3–Listed** the **Price Group Lines** FastTab is displayed (*Figure 5-9*):

	rice Group L	intes	Manage							63
	Item No. †		Item Description	Unit of Measure Code †	Minimum Quantity ↑	Item Unit Price	Unit Price	Starting Date	Ending Date	\
$\rightarrow$	<u>1900-S</u>	÷	PARIS Guest Chair, black	PCS	0.00	125.10	125.00	01/04/2021	31/05/2021	
19	1906-S		ATHENS Mobile Pedestal	PCS	1.00	281.40	280.00	01/04/2021	31/05/2021	
	1908-S		LONDON Swivel Chair, blue	PCS	2.00	123.30	122.00	01/04/2021	31/05/2021	
	1920-S		ANTWERP Conference Table	PCS	0.00	420.40	420.00	01/04/2021	31/05/2021	



- Item No. Enter the Item No. that you want to set a price for in the Price Group.
- Unit of Measure Code Enter the Unit of Measure for which the price will apply.
- **Minimum Quantity** Enter the Minimum Quantity that must be met on the sales line before the price entered in **Unit Price** will apply for the **Item No.**
- Item Unit Price Displays the Unit Price from the item card.
- **Unit Price** Enter the Unit Price which will be selected once all conditions on the Price Group and the Price Group Lines are met.
- **Starting Date** Enter a Starting Date from which the price will apply for the **Item No.** If a Starting Date is not specified on the Price Group Line, the Starting Date on the Price Group Header will be used when searching for a price.
- Ending Date Enter an Ending Date up to which the price will apply for the Item No. If an Ending Date is not specified on the Price Group Line, the Ending Date on the Price Group Header will be used when searching for a price.
- Variant Code Enter a Variant Code for which the price will apply for the Item No.
- VAT Prod Posting Group Displays the VAT Prod. Posting Group from the item card.
- **Currency Code** Displays the Currency Code entered on the Price Group header.
- **Qty. per Unit of Measure** Displays the Qty. per Unit of Measure from the item card.





- Unit Cost (LCY) Displays the Unit Cost (LCY) from the item card.
- Last Direct Cost Displays the Last Direct Cost from the item card.

#### 5.3.2 4–Promotions

If the Price Group Level is 4–Promotions the Promotions FastTab is displayed (Figure 5-10):

	Promotion Type		Starting Date ↑	Ending Date	Promoted Item No. †	Promoted Item Description	Promoted Item Unit of Measure Code †	Promoted Quantity	Free Item No.		Free Item Unit of Measure Code	Free Quantity	Discount %
>	BANDED	÷			1035	Furniture Gift Pack 1	PCS	2	2000-S	SYDNEY Swivel Chai	PCS	1	100.00
	BOGOF				1908-S	LONDON Swivel Chair, blue	PCS	4		-		1	100.00
	BANDED				1920-S	ANTWERP Conference Table	PCS	2	1928-S	AMSTERDAM Lamp	PCS	1	100.00



- **Promotion Type** Select a promotion type. Options are BOGOF or BANDED.
- **Starting Date** Enter a Starting Date from which the promotion will apply for the Promoted Item No. If a Starting Date is not specified, the Starting Date on the Price Group Header will be used when searching for a promotion.
- Ending Date Enter an Ending Date up to which the promotion will apply for the Promoted Item No. If an Ending Date is not specified, the Ending Date on the Price Group Header will be used when searching for a promotion.
- **Promoted Item No.** Enter the Item No. that you want to promote. For multi item BANDED offers such as "buy 2 of x, 1 of y and get z for free", set up the Promoted Item No. as an Assembly BOM.
- Unit of Measure Code Enter the Unit of Measure for which the promotion will apply.
- **Promoted Quantity** Enter the quantity that must be entered on the sales line for the Free Quantity or Free Item to be entered on Release of the Sales Document.
- Free Item No. Applies to BANDED promotions. Enter the item that will be given as free if the promotion's criteria are met.
- Free Quantity Enter the quantity of the item that will be given for free if the promotion's criteria are met.





• **Discount %** - The free quantity of the item is inserted into the Sales Line as a discount percentage.

In the Sales Document, choose the **Process Promotions & Levies** action to calculate and insert any promotions or levies on to the Sales Lines. The promoted quantity must be entered on the one sales line and not split over multiple lines.

Each time the Sales Document is released, or the **Process Promotions & Levies** action is chosen, the promotions and levies are recreated on the lines. Note that if you partially ship a line that has created a promotion or levy line, the promotions or levy lines won't be recreated.

If you choose the Copy Document functionality, you will need to delete any promotion or levy lines that have been copied and choose the Process Promotions & Levies action to recreate the promotion and levy lines.

#### 5.3.3 5-Levies

	Levy Scheme		ltem No.↑	Item Description	Unit of Measure Code	Levy Amount↑	Item Unit Price	Qty. per Unit of Measure	Levy Item No.	Levy Item Description	Levy Item Unit of Measure Code
$\rightarrow$	DRS	÷	1034	Cola 0.5 L	CASE	0.15	1.00	20.00	1033	DRS Scheme - cans/small bottles	PCS
	DRS		1036	Lemonade can 250ml	PCS	0.15	1.00	1.00	1033	DRS Scheme - cans/small bottles	PCS
	DRS		1039	Cola 1 L	CASE	0.30	1.85	12.00	1040	DRS scheme - large bottles	PCS
	DRS		1060	Cola 0.5 L CASE 12	PCS	0.15	14.00	0.08	1033	DRS Scheme - cans/small bottles	PCS

If the Price Group Level is 5-Levies the Levies FastTab is displayed (Figure 5-11):



- Item No. Select the item that will have the levy applied to it.
- Unit of Measure Code Enter the unit of measure for the item for which the levy amount will apply per unit.
- Levy Amount Enter the levy amount to be applied to the item.
- Item Unit Price The Unit Price for the item in Item No.
- **Qty. per Unit of Measure** The quantity per unit of measure for the item in **Item No.**
- Levy Item No. Select the item from a list of Service or Non Inventory items that you have set up as the Levy Item.





- **Starting Date** Enter a Starting Date from which the levy will apply. If a Starting Date is not specified, the Starting Date on the Price Group Header will be used when searching for a levy.
- Ending Date Enter an Ending Date up to which the levy will apply. If an Ending Date is not specified, the Ending Date on the Price Group Header will be used when searching for a levy.

In the Sales Document, choose the **Process Promotions & Levies** action to calculate and insert any promotions or levies on to the Sales Lines.

Each time the Sales Document is released, or the **Process Promotions & Levies** action is chosen, the promotions and levies are recreated on the lines. Note that if you partially ship a line that has created a promotion or levy line, the promotions or levy lines won't be recreated.

If you choose the Copy Document functionality, you will need to delete any promotion or levy lines that have been copied and choose the Process Promotions & Levies action to recreate the promotion and levy lines.

#### 5.3.4 Actions and FactBoxes

The following actions are available on the Price Group Card (*Figure 5-12*):

SD Intelli Pricing Price Group Card	Ø	+
PG 1 - STD · Price Group 1 - Standard		
Add Customers to Group III Take Effect Dates		
 Level Level	91 • • • • • • • • • • • • • • • •	I-Standa



- Add Customers to Group Choose this action to link customers to the Price Group. You can bulk add customers to the Price Group by selecting the customer records you want to add to the Price Group.
- **Take Effect Dates** Choose this action to update the Customer's Take Effect Dates for the Price Group. The Take Effect Date defaults to that specified on the SD Intelli Pricing Setup Card.





Depending on the Price Group Level, various FactBoxes are displayed on the Price Group page that supply additional information for the Price Group. The **Price Group Details** FactBox displays the following fields (*Figure 5-13*):

LIST 1
2
5
5



- Linked Customers Displays a count of the customers that have been granted access to the Price Group. Click through on the count to open the Price Group Link page to display the customers that have been granted access to the Price Group or to link a new customer to the Price Group.
- **Price Group Lines** Displays a count of the Price Group Lines on the Price Group.
- **Items** Displays a distinct count of the items on the Price Group.

The Price on Sales Lines FactBox displays the following fields (Figure 5-14):

Price on Sales Lines	
Sales Lines	1
Amount on Sale(EUR)	244.00

Figure 5-14

- Sales Lines Displays a count of the Sales Lines that have the price on the Price Group Line.
- Amount on Sale Displays the amount of the Sales Lines for that price on the Price Group Line.





The **Price on Posted Sales Invoices** FactBox displays the following fields (*Figure 5-15*):

Count Price Used	1	l
Last Date Price Used	20/05/2021	I
Count Customers Used	1	l
Amount Sold(GBP)	500.00	l
		l



- **Count Price Used** Displays a count of the Posted Sales Invoice Lines that have the price on the Price Group Line.
- Last Date Price Used Displays the last date that the price on the Price Group Line was used.
- **Count Customers Used** Displays a count of the customers that have used the price on the Price Group Line.
- Amount Sold Displays the amount on the Posted Sales Lines for that price on the Price Group Line.

The **Promotion Detail** FactBox displays the following fields (*Figure 5-16*):

Promotion Detail	
Promotion on Posted Sales Invoices	
Count Promotion Used	2
Last Date Promotion Used	19/06/2024
Count Customers Used	1
Total Promoted Quantity	1.00
Sales Order Comment	
Buy 4 of LONDON Swivel Chair, blue and Swivel Chair, blue for 100.00% discount	get 1 of LONDON

Figure 5-16





- **Count Promotion Used** Displays a count of the Posted Sales Invoice Lines that have used the promotion.
- Last Date Promotion Used Displays the last date that the promotion was used.
- **Count Customers Used** Displays a count of the customers that have used the promotion.
- **Total Promoted Quantity** Displays the quantity of the promoted item that exists on the Posted Sales Lines.





#### 5.4 The Price Group Link

The **SD Price Group Link** is accessed from the **SD Intelli Pricing Price Group Card**, by drilling through on the **Linked Customers** in the Price Group Details FactBox, or, by searching for the **Price Group Link** in the **Tell Me** and contains the following fields (*Figure 5-17*):

	🔎 Search	+ New	🐯 Edit List 🛛 🔟 Delete	🚨 Customer	🔄 Price Group 🛛 🖽 Open	in Excel … 🌱 🍸	=
	Customer	No.					
	Ť		Customer Name	Price Group 1	Price Group Description	Туре	Er
->	<u>10000</u>	:	The Cannon Group PLC	LIST 1	List 1	3-Listed	Y
	10000		The Cannon Group PLC	PG 1 - STD	Price Group 1 - Standard	1-Standard	Y
	20000		Selangorian Ltd.	CONTRACT	1 Contract 1	2-Contract	Y
	20000		Selangorian Ltd.	LIST 1	List 1	3-Listed	Y
	20000		Selangorian Ltd.	PG 1 - STD	Price Group 1 - Standard	1-Standard	Y
	30000	:	John Haddock Insurance Co.	PG 2 - STD	Price Group 2 - Standard	1-Standard	γ
	40000		Deerfield Graphics Company	LIST 1	List 1	3-Listed	Y
	60000		Blanemark Hifi Shop	LIST 2	List 2	3-Listed	Y



- **Customer No.** Select the customer that you want to grant access to the Price Group. Select from a list of existing customers.
- **Customer Name** Displays the Name of the customer chosen in **Customer No.**
- **Price Group Code** Select the Price Group Code that you want to grant the customer access to.
- **Price Group Description** Displays the user defined description of the Price Group entered in **Price Group Code**.
- Level The Level of the Price Group Code that the Customer has been granted access to.
- Enabled Displays whether the Price Group has been enabled in the Price Group card.
- **Starting Date** Displays the Starting Date, as specified in the Price Group Card from which the Price Group will apply.





- Ending Date Displays the Ending Date, as specified in the Price Group Card up to which the Price Group will apply.
- **Currency Code** Displays the Currency Code of the Price Group, as specified in the Price Group Card.

There are several **actions** that can be selected (*Figure 5-18*):

	Search	+ New	🐯 Edit List	📋 Delete	• Customer		🖽 Open in Excel			
	Search	Thew	East List	Delete	Customer	E Price Group	Den in Excel	U U	:=	
	Customer	No.			Price Group	•				
	Ť		Customer Name		Ŧ	Price Group De	scription	Туре	Ena	
_	> 20000	:	Selangorian Ltd		CONTRACT	1 Contract 1		2-Contract	Yes	



- **New** Choose this action to create a new Price Group Link.
- **Customer** Opens the standard Microsoft Dynamics 365 Business Centre Customer card, Page ID 21, for the selected customer.
- **Price Group** Opens the Price Group Card for the Price Group Code linked to the selected customer.





#### 5.5 The Price Group Worksheet

The **Price Group Worksheet**, is accessed from the **Price Groups List** by selecting **Worksheet** from the **Home** tab, in the **Multi Group Pricing** group or by searching in the Tell Me. The Price Group Worksheet provides a convenient way to manage, adjust and update your prices in the **Price Group Lines** (*Figure 5-19*).

Manage 😴 Select Pr	Proce	ess Tools 🖷 Open in Exce	ł						○ ☆
Price Group Code ↑		Price Group Description	Price Group Level	Item No. †	Item Description	Item Category	Starting Date †	Item Details	
PG 1 - STD	1	Price Group 1 - Standard	1-Standard	70000	Side Panel	_	01/01/202	General	
PG 1 - STD		Price Group 1 - Standard	1-Standard	70001	Base	_	01/01/202	Item No.	70000
PG 1 - STD		Price Group 1 - Standard	1-Standard	70003	Rear Panel	_	01/01/202	Description	Side Pane
								Blocked	N
								Sales Unit of Measure	PC
								Purch. Unit of Measure	PCS
								Qty. on Purch. Order	
								Qty. on Sales Order	(
								Costing	
								Costing Method	FIFC
								Unit Cost	15.70
								Standard Cost	15.70
								Last Direct Cost	121.4

Figure 5-19

- Price Group Code Specifies the Price Group Code.
- **Price Group Description** Displays the user defined description of the Price Group Code.
- **Price Group Level** Displays the level of the Price Group Code.
- Item No. The Item No. in the Price Group Line.
- Item Description Displays the description of the Item in Item No.
- Item Category Displays the Item Category from the Item Card for the Item in Item No.
- **Starting Date** The Starting Date from the Price Group Line.
- Ending Date The Ending Date from the Price Group Line.





- Variant Code The Variant Code from the Price Group Line.
- Unit of Measure Code The Unit of Measure from the Price Group Line.
- **Qty. per Unit of Measure** Displays the Qty. per Unit of Measure from the Price Group Line.
- **Minimum Quantity** The Minimum Quantity from the Price Group Line.
- **Unit Price** The Unit Price from the Price Group Line.
- **Original Unit Price** Displays the original Unit Price from the Price Group Line.
- **Currency Code** Displays the Currency Code from the Price Group Line.

The following **Actions** are available in the **Process** group on the **Price Group Worksheet** (*Figure 5-20*):

Manage	Process	Tools	種 Open in Exce	I	
🐻 Select I	Prices 🍕	Apply Se	elected		

Figure 5-20

• Select Prices - Choose this Action to insert Price Group Lines from the existing Price Groups defined in SD Intelli Pricing into the Price Group Worksheet. You can specify whether to Append To, or Update, existing records in the Price Group Worksheet.

You can also filter on the existing Price Groups, on individual items in the Price Groups, or on individual conditions of the Price Group Line.

• **Apply Selected** - Choose this Action to apply the changes that have been made on the Price Group Worksheet Lines to the corresponding Price Group lines.





The following **Actions** are available in the **Tools** group on the **Price Group Worksheet** (*Figure 5-21*):

	Manage	Proces	s <u>Tools</u>	🖷 Open in Excel						
	🔛 Adjust Se	lected	🚼 Update	e Dates Selected	🚟 Close Selecte	ed				
	Price Group Code ↑		Unit of Measure Code ↑	Qty. per Unit of Measure	Minimum Quantity †	Ending Date	Unit Price	Original Unit Price	Currency Code	
>		:			0.00		0.00	0.00		



• Adjust Selected - Choose this Action to mass adjust the selected Price Group Worksheet Lines. You can specify the Adjustment type to apply to the Worksheet Lines. Options are Percentage, Value, Set Price.

Enter the value in the **Adjustment Value**, and a value to round the Adjustment Value to, in the **Round To** field. You can also filter on the selected Price Group Worksheet Lines.

- **Update Dates Selected** Choose this Action to mass update the Start and End Dates for the selected Price Group Worksheet Lines.
- **Close Selected** Choose this Action to update the selected Price Group Worksheet Lines with an **Ending Date**. You can also filter on the selected Price Group Worksheet Lines.





### 6 Price Checker

The SD Intelli Pricing Price Checker is accessed from the SD Intelli Pricing Role Centre, by drilling through on the Price Checker cue, or, by searching for the SD Intelli Pricing Price Checker in the Tell Me.

The SD Intelli Pricing Price Checker allows you to check on prices and print a price report for today or for a future date (*Figure 6-1*). The Price Checker finds the lowest price for the customer.

				+	Ĩ			🗸 Saved 🔲 🗖 🦼
SD Intelli P	ricing Pr	ice Checker						
Process <u>Reports</u>								C
👯 Send To Excel	🖬 Print As Rep	oort 🖃 Send to Email						×e
Hide Options							Price Line History	
General							Count Price Used	1
							Last Date Price Used	22/04/2021
Customer No.	30000	$\sim$	Item Description				Count Customers Used	1
ltem No.		$\sim$	Item Category Descr	ripti			Amount Sold(GBP)	22.88
Item Category		$\sim$	Date	10/04	4/2021			
Customer Name	John Hac	dock Insurance Co.					Price Group Details	
							Price Group Code	CONTRACT 1
6 . D							Linked Customers	1
Customer Price L	.ines Ma	nage				63	Price Group Lines	6
Price Group Code	ltem No. †	Item Description	Unit of Measure Code ↑	Starting Date ↑	Ending Date	Unit Price	Items	5
CONTRACT 1	70001	Base			30/04/2021	40.20		
→ <u>CONTRACT 1</u>	: 70002	Top Panel	PCS	01/04/2021	30/04/2021	28.60		
CONTRACT 1	70003	Rear Panel			30/04/2021	29.50		
CONTRACT 1	70010	Wooden Door			30/04/2021	52.00		
CONTRACT 1	70011	Glass Door		01/04/2021	30/04/2021	72.10		



The Price Checker allows you to display prices that have a start date before/including the date entered in Date and an end date after/including the date entered in Date. You can print the results as a report, send to excel or email to a Customer.





# 7 Unused Prices

The **SD Intelli Pricing Unused Prices** is accessed from the **SD Intelli Pricing Role Centre**, by drilling through on the **Unused Prices** cue, or, by searching for the **SD Intelli Pricing Unused Prices** in the **Tell Me**.

The SD Intelli Pricing Unused Prices allows you to check on prices that have not been used for a certain amount of time. This information can be used to determine whether to retire certain prices that are remaining unused.

In this card (*Figure 7-1*) you can choose to ignore any prices with a start date on the Price Group Line (or Price Group Header if a start date doesn't exist on the Price Group Line) before that entered in the Ignore Prices newer than field.

SD Intelli F		10300111003								
	neing of									
Process Report	ts									
🗒 Refresh Conter	nts 🛛 🔃 Bend to	Worksheet								
Hide Options				Con	tents Refreshed					
General										
Customer Price		<u>Manage</u> ≩ View Price Group	Unit of							
			Unit of Measure Code †	Starting Date↑	Ending Date	Unit Price	VAT Prod. Posting Group	Currency Code	Qty. per Unit of Measure	
B Send selected	to Worksheet	View Price Group	Measure Code		Ending Date 07/04/2021	Unit Price 40.00		Currency Code		
B Send selected f	to Worksheet	View Price Group	Measure Code ↑	Date †	0		Posting Group	Currency Code _ _	Measure	
B Send selected f Price Group Code PG 1 - STD	to Worksheet Item No. 1 70001	View Price Group	Measure Code † PCS	Date † 01/01/2021	07/04/2021	40.00	Posting Group VAT25	-	Measure 1.00	
Price Group Code PG 1 - STD PG 1 - STD	to Worksheet Item No. † 70001 70001	View Price Group Item Description Base Base	Measure Code ↑ PCS PCS	Date 1 01/01/2021 08/04/2021	07/04/2021 31/12/2021	40.00 40.01	Posting Group VAT25 VAT25	-	Measure 1.00 1.00	
Bend selected f Price Group Code PG 1 - STD PG 1 - STD PG 1 - STD	Item No. † 70001 70001 70001	View Price Group Item Description Base Base Base	Measure Code ↑ PCS PCS PCS	Date 1 01/01/2021 08/04/2021 19/05/2021	07/04/2021 31/12/2021 31/12/2021	40.00 40.01 40.02	Posting Group VAT25 VAT25 VAT25	-	Measure 1.00 1.00 1.00	
Price Group Code PG 1 - STD PG 1 - STD PG 1 - STD PG 1 - STD PG 1 - STD	to Worksheet Item No. † 70001 70001 70001 70003	View Price Group	Measure Code † PCS PCS PCS PCS	Date † 01/01/2021 08/04/2021 19/05/2021 01/01/2021	07/04/2021 31/12/2021 31/12/2021 07/04/2021 31/12/2021	40.00 40.01 40.02 29.00	Posting Group VAT25 VAT25 VAT25 VAT25		Measure 1.00 1.00 1.00 1.00	
Price Group Code PG 1 - STD PG 1 - STD	to Worksheet Item No. † 70001 70001 70003 70003	View Price Group Item Description Base Base Base Rear Panel Rear Panel	Measure Code † PCS PCS PCS PCS PCS	Date 1 01/01/2021 08/04/2021 19/05/2021 01/01/2021 08/04/2021	07/04/2021 31/12/2021 31/12/2021 07/04/2021 31/12/2021	40.00 40.01 40.02 29.00 29.01	Posting Group VAT25 VAT25 VAT25 VAT25 VAT25 VAT25	-	Measure 1.00 1.00 1.00 1.00 1.00	

Figure 7-1





# 8 Expiring Prices

The **SD Intelli Pricing Expiring Prices** is accessed from the **SD Intelli Pricing Role Centre**, by drilling through on the **Expiring Prices** cue, or, by searching for the **SD Intelli Pricing Expiring Prices** in the **Tell Me**.

The SD Intelli Pricing Expiring Prices allows you to check on prices due to expire soon with no new prices entered on the Price Group Lines (*Figure 8-1*).

SD Intelli P	ricing Ex	piring Prices						
Process Reports	s							
🗒 Refresh Content	ts 🛛 🚯 Send to	Worksheet						
Hide Options			Contents Refreshed	I			Price Line History	
General							Count Price Used	
							Last Date Price Used	22/04/202
Prices expiring within	7 days (27/05/21)	)				7	Count Customers Used	
							Amount Sold(GBP)	22.8
Customer Price L	Lines Mar	nage				Ež		
			Unit of				Price Group Details	
Price Group Code	ltem No.↑	Item Description	Measure Code ↑	Starting Date †	Ending Date	Unit Price	Price Group Code	CONTRACT
	: 70002	Top Panel	PCS	01/04/2021	30/04/2021	28.6	Linked Customers	
→ <u>CONTRACT 1</u>		Rear Panel			30/04/2021	29.5	Price Group Lines	
→ <u>CONTRACT 1</u> CONTRACT 1	70003				30/04/2021	52.0	Items	
	70003 70010	Wooden Door			50/04/2021	52.0		
CONTRACT 1		Wooden Door Glass Door			30/04/2021	72.2		
CONTRACT 1 CONTRACT 1	70010			01/04/2021				
CONTRACT 1 CONTRACT 1 CONTRACT 1	70010 70011	Glass Door	PCS	01/04/2021 01/01/2021	30/04/2021	72.2		
CONTRACT 1 CONTRACT 1 CONTRACT 1 CONTRACT 1	70010 70011 70011	Glass Door Glass Door	PCS PCS		30/04/2021 30/04/2021	72.2 72.1		
CONTRACT 1 CONTRACT 1 CONTRACT 1 CONTRACT 1 PG 1 - STD	70010 70011 70011 70000	Glass Door Glass Door Side Panel		01/01/2021	30/04/2021 30/04/2021 07/04/2021	72.2 72.1 30.0		

Figure 8-1





# 9 Margin Alerts

The **SD Intelli Pricing Margin Alerts** is accessed from the **SD Intelli Pricing Role Centre**, by drilling through on the **Margin Alerts** cue, or, by searching for the **SD Intelli Pricing Margin Alerts** in the **Tell Me**.

The SD Intelli Pricing Margin Alerts loops through enabled price book lines (that have an ending date either blank or in the future) and calculates a "Base Unit Price (LCY)" for the Price Group Line Base Unit of Measure Price (Unit Price/Qty. Per Unit of Measure).

The "Unit Cost (LCY)" is calculated from the price group, and the Profit Margin is calculated ("Base Unit Price (LCY)" - "Unit Cost (LCY)") / "Base Unit Price (LCY)") \* 100).

If the Profit Margin is less than the Margin Threshold % for the Item Category Code, then this is displayed in the Margin Alerts cue (*Figure 9-1*).

CD Intalli	Dricin	a Drico Marain	- Alorta				
SD Intelli	PHCIN	g Price Margir	Alerts				
Process Rep	ports						
🌄 Refresh Con	ntents 🕒	Send to Worksheet 🛛 🕞 🛙	tem Category N	Aargins			
Hide Options							
General							
General							
Default Treshold I	Margin %						20.00
	Margin %						20.00
Default Treshold I	-						
	-	Manage					20.00
Default Treshold I	-	Manage	Unit Price	Base Unit Price (LCY)	Unit Cost (LCY)	Actual Margin	E
Default Treshold I Customer Pri Item Category Code	ice Lines		Unit Price 12.50		Unit Cost (LCY) 5.80	Actual Margin 0.00	E <b>3</b> Minir Ma
Default Treshold I Customer Pri Item Category Code	ice Lines	Item Description		(LCY)		-	

Figure 9-1





# 10 Uninstalling SD Intelli Pricing

You can uninstall SD Intelli Pricing using the Web Client:

1. Open your Dynamics 365 Business Central Web Client and use the **Tell Me** to search for **Extension Management** (*Figure 10-1*).

×				2			
				2			
_							
	+ Sales Credit Memo ≻ Tasks	<ul><li>Sales</li><li>Reports</li></ul>	> History				
_	7 10383	7 hepons					
						7 rasks 7 reports	

Figure 10-1

- 2. In Extension Management, you should see the SD Intelli Pricing App installed.
- 3. Select the **SD Intelli Pricing** App and choose the **Uninstall** Action (*Figure 10-2*).

🔎 Search 🛛 Detai	ls <u>Manage</u>	Open in Excel Actio	ns Fewer options	$\nabla \equiv$
📲 Install 🛛 🔭 U	ninstall 🗚 Config	gure 🗋 Download Source	e 🕕 Learn More 🚟 Refresh	於

Figure 10-2



# IT Simply Makes Business Sense with Microsoft Dynamics 365



Simply Dynamics has been delivering complex and custom Dynamics 365 Projects and Support since 2007. Now servicing clients in over 18 countries.



DynamicsShop delivers Dynamics 365 enhancements through App's and as SAAS solutions to bring next level automation to your Dynamics 365 Solution.



DynAzure delivers cloud only, low cost & standardised model rapid deployment Dynamics 365 Projects and support utilising standard features and enhanced Apps.

# **Dublin Location**

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